Trade-Up Program

Emerson Network Power

Want to Manage and Protect Mission Critical Systems, and Save? **Here's the answer.**

Trade in certain UPS and access and control systems for all-new Emerson Network Power solutions and get the peace of mind that your IT systems will continue performing - and money back. Simply buy eligible new Emerson Network Power solutions and receive a rebate once the old equipment is replaced and recycled.

General Instructions and Rules

1. Contact your local Emerson Network Power Partner to purchase the new equipment and replace the old equipment.
2. Work with your Emerson Network Power Partner to replace the old equipment with new equipment.
3. Once the new products are paid for, and the recycler has sent a Certificate of Destruction, Emerson Network Power will send you a rebate check.

To find a local Emerson Network Power Partner, please go to ***www.EmersonNetworkPower.com*** on the Contact Us page.

Avocent® Universal Management Gateway

Liebert® GXT3™

EMERSON™
Network Power

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Rebates on Liebert® and Avocent® Solutions

Liebert GXT3™ UPS Rules

1. A new unit of Liebert GXT3 may be purchased at a kVA level at five times or less than the competitive unit traded in. For example, a 1 kVA competitive unit may be traded in for 1 – 5 kVA unit.
2. Provide a copy of PO and tax ID document if applicable to your Emerson Network Power Solutions Partner.
3. These Liebert products are only eligible for Trade-Up rebates when trading in competitive equipment. Rebates for Liebert products are no longer honored when trading in old Emerson equipment.
4. Volume Incentive: Buy 10 or more units on one PO and the rebate doubles!

To find a local Emerson Network Power Partner, please go to ***www.EmersonNetworkPower.com*** on the Contact Us page. Work with your Emerson Network Power solutions partner to get the old equipment shipped to a dedicated recycling facility.

Replacement Part Number	Description	Base Rebate	Volume Rebate
		Under 10 units on one PO	10 or more units on one PO
GXT3-500RT120	500VA/450W Liebert GXT3™ 120VAC Rack/Tower with (6) 5-15R Receptacles	$10	$20
GXT3-700RT120	700VA/630W Liebert GXT3 120VAC Rack/Tower with (6) 5-15R Receptacles	$10	$20
GXT3-700RT230	700VA / 630W Liebert GXT 230VAC Rack / Tower with (6) 5-15 Receptacles	$10	$20
GXT3-1000RT120	1000VA/900W Liebert GXT3 120VAC Rack/Tower with (6) 5-15R Receptacles	$25	$50
GXT3-1000MT120	1000VA/900W Liebert GXT3 120VAC Mini Tower with (6) 5-15R Receptacles	$25	$50
GXT3-1000RT230	1000VA / 900W Liebert GXT 230VAC Rack/Tower with (6)5-15 Receptacles	$25	$50
GXT3-1500RT120	1500VA/1350W Liebert GXT3 120VAC Rack/Tower with (6) 5-15R Receptacles	$40	$80
GXT3-1500RT230	1500VA / 1350W Liebert GXT 230VAC Rack/Tower with (6) IEC-320-C13 Connections	$40	$80
GXT3-2000RT120	2000VA/1800W Liebert GXT3 120VAC Rack/Tower with (6) 5-20 T-slot Receptacles	$60	$120
GXT3-2000RT230	2000VA / 1800W Liebert GXT3 230VAC Rack/Tower with (6) IEC-320-C13 Connections	$60	$120
GXT3-3000RT120	3000VA/2700W Liebert GXT3™ 120VAC Rack/Tower with (6) 5-20R T-slot and (1) L5-30R Receptacles	$150	$300
GXT3-3000RT208	3000VA/2700W Liebert GXT3 208VAC Rack/Tower with (2) L6-15 and (1) L6-20 Receptacles	$150	$300
GXT3-3000RT230	3000VA / 2700W Liebert GXT3 230VAC Rack / Tower with (6) IEC-320-C13, (1) IEC-320-C19 Connections	$150	$300
GXT3-5000RT208	5000VA/4000W Liebert GXT3 208VAC Rack/Tower with Hardwired Input / Output Connections	$250	$500
GXT3-5000RT230	5000VA / 4000W Liebert GXT3 230VAC Rack / Tower with Hardwired Input and (2) C19, (6) C13 Output Connections	$250	$500
GXT3-6000RT208	6000VA/4800W Liebert GXT3 208VAC Rack/Tower with Hardwired Input / Output Connections	$300	$600
GXT3-6000RTL630	6000VA/4200W Liebert GXT3 208VAC Rack/Tower with L6-30P Input and (2) LS-30R and (2) L6-20R Output Receptacles	$300	$600
GXT3-6000RT230	6000VA / 4800W Liebert GXT3 230VAC Rack / Tower with Hardwired Input and (2) C19, (6) C13 Output Connections	$300	$600
GXT3-8000RT208	8000VA/7200W Liebert GXT3 208VAC Rack/Tower with Hardwired Input / Output Connections	$500	$1,000
GXT3-10000RT208	10000VA/9000W Liebert GXT3 208VAC Rack/Tower with Hardwired Input / Output Connections	$600	$1,200
GXT3-10000RT230	10000VA / 9000W Liebert GXT3 230VAC Rack / Tower with Hardwired Input and Hardwired (4) C19, (4) C13 Output Connections	$600	$1,200
GXT3-10000T230	10000VA / 9000W Liebert GXT3™ 230VAC Tower with Hardwired Input / Output Connections	$600	$1,200
GXT3-10000T220	10000VA / 9000W Liebert GXT3 220VAC Tower with Hardwired Input / Output Connections	$600	$1,200

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Rebates on Liebert® and Avocent® Solutions

Avocent Products Rules

1. Talk to your Emerson Network Power Solution Provider about upgrading via the Trade-Up Program. They will work with you to pinpoint the best eligible solution for your needs.
2. After you purchase and receive the new solution, send your older equipment to Emerson Network Power to be recycled.
3. Once the equipment is received, we'll send the rebate.

Replacement Part Number	Product Description	Rebate When Trading In Emerson Network Power Product:	Rebate When Trading In Competitive Product:
Avocent MergePoint Unity® KVM over IP and Serial Console Switches			
MPU108EDAC	8-Port, 1 digital KVM path, dual AC power supply	$380	$530
MPU1016DAC	16-Port, 1 digital KVM path, dual AC power supply	$635	$885
MPU2016DAC	16-Port, 2 digital KVM paths, dual AC power supply	$835	$1,160
MPU2032DAC	32-Port, 2 digital KVM paths, dual AC power supply	$940	$1,310
MPU4032DAC	32-Port, 4 digital KVM paths, dual AC power supply	$1,265	$1,760
MPU8032DAC	32-Port, 8 digital KVM paths, dual AC power supply	$1,570	$2,185
Avocent Universal Management Gateway			
UMG2000	Avocent Universal Management Gateway 2000 40P, 256SP, 8SRL, 1000DP	$2,245	$2,695
UMG4000	Avocent Universal Management Gateway 4000 40P(AS), 512SP, 5000DP	$2,425	$4,045
UMG6000	Avocent Universal Management Gateway 6000 40P(AS), 1024SP, 10000DP	$3,415	$5,695
Avocent HMX User Stations, Transmitters and Accessories			
HMXMGR-G2	HMX Management Appliance	$900	$1,245
HMX1070	USB, single DVI-I audio, desktop user station	$185	$260
HMX2050	USB, dual DVI-I, audio, desktop user station	$225	$315
HMIQSHDI	Transmitter for DVI / VGA video, USB and audio	$185	$260
HMIQDHDD	Transmitter for DVI-D video, USB, audio – HMX extender only	$220	$305
Avocent Matrix Switches and Transmitters			
MXR5110-001	Matrix Receiver, Direct Connect, Copper, USB, single DVI-I, audio	$200	$275
MXS5132-001	Matrix 32-port Copper Switch	$1,800	$2,500
MXS5120-001	Matrix 20-port Copper Switch	$1,080	$1,500
MXT5110-DVI	Matrix Transmitter, Direct Connect, Copper, DVI-D	$160	$225
MXT5120-VGA	Matrix Transmitter, Direct Connect, Copper, VGA	$155	$215
Avocent Cyclades® ACS 5000 Advanced Console Server			
ACS5004	4-Port Cyclades ACS 5004 console server with single AC power supply	$220	$310
ACS5008	8-Port Cyclades ACS 5008 console server with single AC power supply	$305	$430
ACS5016	16-Port Cyclades ACS 5016 console server with single AC power supply	$385	$540
ACS5032	32-Port Cyclades ACS 5032 console server with single AC power supply	$490	$685
ACS5032DAC	32-Port Cyclades ACS 5032 console server with dual AC power supply	$580	$810
ACS5048	48-Port Cyclades ACS 5048 console server with single AC power supply	$715	$995
ACS5048DAC	48-Port Cyclades ACS 5048 console server with dual AC power supply	$805	$1,120
Avocent Cyclades® ACS 6000 Advanced Console Server			
ACS6004SAC	4-Port ACS 6004 console server with single AC power supply	$260	$360
ACS6004DAC	4-Port ACS 6004 console server with dual AC power supply	$365	$505
ACS6004MDAC	4-Port ACS 6004 console server with dual AC power supply and built-in modem	$375	$520
ACS6008SAC	8-Port ACS 6008 console server with single AC power supply	$355	$495
ACS6008DAC	8-Port ACS 6008 console server with dual AC power supply	$460	$645

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Rebates on Liebert® and Avocent® Solutions

Replacement Part Number	Product Description	Rebate When Trading In Emerson Network Power Product:	Rebate When Trading In Competitive Product:
Avocent Cyclades® ACS 6000 Advanced Console Server			
ACS6008MDAC	8-Port ACS 6008 console server with dual AC power supply and built-in modem	$475	$660
ACS6008SDC	8-Port ACS 6008 console server with single DC power supply	$335	$470
ACS6008MSDC	8-Port ACS 6008 console server with single DC power supply and built-in modem	$350	$485
ACS6016SAC	16-Port ACS 6016 console server with single AC power supply	$450	$625
ACS6016DAC	16-Port ACS 6016 console server with dual AC power supply	$555	$770
ACS6016MDAC	16-Port ACS 6016 console server with dual AC power supply and built-in modem	$565	$785
ACS6032SAC	32-Port ACS 6032 console server with single AC power supply	$570	$795
ACS6032DAC	32-Port ACS 6032 console server with dual AC power supply	$675	$940
ACS6032MDAC	32-Port ACS 6032 console server with dual AC power supply and built-in modem	$685	$950
ACS6032DDC	32-Port ACS 6032 console server with dual DC power supply	$735	$1,025
ACS6032MDDC	32-Port ACS 6032 console server with dual DC power supply and built-in modem	$745	$1,040
ACS6048SAC	48-Port ACS 6048 console server with single AC power supply	$830	$1,155
ACS6048DAC	48-Port ACS 6048 console server with dual AC power supply	$935	$1,300
ACS6048MDAC	48-Port ACS 6048 console server with dual AC power supply and built-in modem	$945	$1,310
ACS6048DDC	48-Port ACS 6048 console server with dual DC power supply	$1,000	$1,390
ACS6048MDDC	48-Port ACS 6048 console server with dual DC power supply and built-in modem	$1,010	$1,400
Avocent AutoView® Switches, Modules and Accessories			
AV1415	1x8 CAT5 switch with PS/2 and USB local user and multi-platform target device support	$130	$180
AV1515	2x8 CAT5 switch with PS/2 and USB local user and multi-platform target device support	$150	$210
AV2015	2x16 CAT5 switch with PS/2 and USB local user and multi-platform target device support	$175	$245
AV2030	2 USB or PS2 local users, 16 systems switch with local virtual media and OSCAR® graphical user interface OSD – includes rack mount kit	$265	$370
AV3008	1 digital user, 1 local user, 8 target devices with on-board web interface	$155	$215
AV3016	1 digital user, 1 local user, 16 target devices with on-board web interface	$210	$295
AV3200	2 digital users, 1 local user, 16 systems switch with on-board web interface	$395	$545
Avocent LongView® IP Digital Extender			
LVIP	Avocent LongView IP – Digital extender (keyboard, mouse, digital / analog video, USB media and audio)	$300	–
LVIPDH	Avocent LongView IP – Dual head DVI-D video (keyboard, mouse, USB and audio extender)	$470	–
LVIPVG	Avocent LongView IP – Digital extender (keyboard, mouse, VGA and audio)	$225	–
LVIPHR	Avocent LongView IP – Digital extender (USB keyboard and mouse, DVI video, USB media and audio)	$395	–

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